

Gary Linhart

Founder & Owner
WestHawk Capital

Gary is the founder and owner of WestHawk Capital, a platform incubator for emerging real estate managers, based in Phoenix, Arizona. WestHawk identifies attractive real estate strategies and partners with entrepreneurs to build scalable, long-term businesses. Companies on the platform include those focused on single-tenant triple-net and single-family rental markets. Prior to forming WestHawk Capital, Gary was a founding partner of ViaWest Group, a Phoenix-based commercial real estate investment and development firm where he led the capital markets activity from 2003 until early 2020.

Gary earned a BA in Economics from Northwestern University and an MBA in Finance from The Wharton School of the University of Pennsylvania. He is active in the Arizona chapter of the Young Presidents Organization (YPO), serves as the Vice Chair of the Executive Committee of the Urban Land Institute (ULI), Arizona Chapter, and is currently Chairman of a ULI national product council. He is fluent in Japanese and proficient in Spanish.

Gary is passionate about improving education in Arizona. He spearheaded the effort to launch Project Destined -a real estate internship program for underserved communities – in Arizona, and he serves as chairman to the board of directors for Read Better Be Better. Gary lives in Phoenix with his wife Julie. They have two sons, Zachary and Matthew.